Associate Force Reductions – Potomac Retained

	1/10/10 Associates	1Q10 Reduction	2Q10 Reduction	3Q10 Reduction	4Q10 Reduction	2010 Reduction	12/31/10 Associates	Percent Reduction
Area Ops								
I&M	3,254	(16)	(38)	(1)	(387)	(442)	2,812	-13.6%
Construction	1,562	(216)	(188)	(3)	(302)	(709)	853	-45.4%
Other	385	(10)	0	0	(3)	(13)	372	-3.4%
Total Area Ops	**5,201**	**(242)**	**(226)**	**(4)**	**(692)**	**(1,164)**	**4,037**	**-22.4%**
Sales & Mktg	**1,620**	**(80)**	**(75)**	**(60)**	**(54)**	**(269)**	**1,351**	**-16.6%**
Total Area	**6,821**	**(322)**	**(301)**	**(64)**	**(746)**	**(1,433)**	**5,388**	**-21.0%**

Core I&M Dispatch Reduction	**-16.4%**
Copper Access Line Reduction	**-15.1%**
FTTP Prems Passed Reduction	**-59.1%**
Expense Reduction Target	**-10.9%**
Capital Program Reduction	**-43.8%**